



ACCG PREFERRED PARTNERS

Discounts for County Officials and County Employees

ACCG works to develop strategic partnerships with businesses that can provide products and services to local governments at discounted rates. ACCG currently has agreements in place with Verizon Wireless, Dell, Enterprise, and Gas South.

ACCG also works to develop strategic partnerships with businesses and organizations to provide products and services to counties at discounted rates. In addition to those firms listed above, preferred partnership arrangements have been made with U.S. Communities, GovDeals, Capable Financial Solutions and FivePoint Solutions.

A Membership Services Advisory Committee, chaired by Harry Lange, Harris County Chairman and ACCG At-Large District Representative identifies programs, reviews proposals, and advises what firms and programs should be included in ACCG's Preferred Partners Program. The committee has representation from all 12 ACCG districts and is currently comprised of 5 Finance/Purchasing Directors, 12 Managers/Clerks and 4 Elected Officials.



**“Official Wireless Provider of the Association County
Commissioners of Georgia”**

Verizon Wireless offers discounts to Georgia county officials and county employees for wireless service and accessories. County officials and county employees are eligible to receive significant discounts provided that they satisfy the following requirements:

- Available to both existing and prospective customers
- The account must be in the county officials or employee's name
- Access discounts apply only to monthly price plans of at least \$39.99
- Does not apply to pre-paid phone plans or equipment.

Benefits of the Program include:

- 18% Discount on Monthly Access* – must activate new line of service, renew existing contract or upgrade an eligible line of service.
- 25% Discount on Accessories
- Significant discount on equipment with several Free Handsets
- Unlimited In Network Calling; Unlimited Nights and Weekends
- Included Domestic Long Distance



"Exclusive and Official Computer Hardware Provider of the Association County Commissioners of Georgia"

Dell invites counties to visit the following site for all of their hardware, peripheral and software technology needs. The link is specifically designed for ACCG and local government members, and the site contains pricing that reflects the negotiated savings between ACCG and Dell. The unique site can be visited at this link: www.dell.com/slg/accg

To begin, counties or county personnel need to set up a personal profile. The process is simple and you will be asked to provide basic information in order to get started. On subsequent visits, you will only need to provide your e-mail address and personal password to access the portal.

Counties and individuals are encouraged to review Dell's website as well as the site noted above to identify the best deal. After identifying the best deal, use the ACCG/Dell portal noted above and place your order or call the point of contact identified inside and let them know you would like the lowest Dell quoted price. Your points of contact will include Reginald Rouzan, an inside sales representative for Dell. He can be reached at 512-513-9060. For reference purposes, the contract number is N39913715 and customer agreement number is SWC#070766.



"Preferred Provider of Rental Vehicles for the Association County Commissioners of Georgia"

Through this partnership county officials and county employees have access to discounted daily, weekly, and monthly rates for vehicle rentals for business and personal use. The partnership is available for all county officials and employees and applies to Enterprise locations throughout the state, not just at airports.

A specially designed website has been created that includes a "Car Rental Cost Comparison Tool" allowing potential renters to compare the price of renting a vehicle instead of taking their own vehicle and being reimbursed for mileage.

Rental reservations can be made by simply using the custom ACCG-Enterprise website: http://www.enterprise.com/car_rental/deeplinkmap.do?bid=028&refId=ACCG009



**“Preferred Provider of Natural Gas for the
Association County Commissioners of Georgia”**

ACCG’s partnership with Gas South provides discounted natural gas rates to Georgia county officials and employees.

Benefits:

- A 2-cent per therm discount off published rate plans for as long as you remain a customer
- A \$50 bill credit when you sign up online
- No deposit is required
- Quick and easy enrollment

This discount is available to both new and existing customers. Switching to Gas South is easy. Your service won’t be interrupted and you don’t need to set up an appointment or contact your current gas provider.

Sign up online at: Gas-South.com/accg and you'll receive a \$50 bill credit. You can also sign up by calling 1-866-563-8129 and using promo code ACCG. Please note that service may not be available in all areas and customers enrolled in the Pay-As-You-Go Program are not eligible for the discount.



U.S. Communities Purchasing Program

Website: <http://www.uscommunities.org>

Volume Based Purchasing Discounts

Local governments interested in saving substantial amounts of money on commodities purchases have an ally in the U.S. Communities Government Purchasing Alliance. The Alliance was formed in 1996 to provide publicly-solicited government contracts to all local and state agencies and non-profit organizations in the United States. By combining the buying power of the 87,000 local governments in America, the program is able to achieve substantial pricing discounts, implement best purchasing practices, and offer substantial benefits to all levels of government. Typically, users purchasing from U.S. Communities providers save an average of 5% on their purchases. In 2011, U.S. Communities expanded their cooperative purchasing program by adding Premier Inc., a U.S. foodservice provider. Counties purchasing from Premier, through U.S. Communities, will have access to more than 32,000 products with discounts of up to 20%. Contact: David Kidd (352) 443-9201 or dkidd@uscommunities.org



GovDeals: Liquidating Surplus Equipment through the Web

Website: <http://www.govdeals.com>

The live auction is not obsolete; alternatives are readily available to government entities through technological advances directly linked to the World Wide Web. One such alternative is the state-of-the art online auction service provided to government entities throughout the United States by GovDeals. Similar to a private citizen utilizing eBay to sell items for profit, GovDeals allows governments to bid off their surplus equipment, furniture and supplies via the internet. ACCG recognized the many benefits of an online approach to auctioning and agreed to endorse GovDeals in 2006. Since that time, over 60 Georgia counties have used GovDeals' services. Together they have sold over 2,500 items ranging from scrap metal to helicopters and collect over \$7 million dollars in revenue from the sale of surplus.

How It Works

The process is simple and cost effective as there is no required purchase of software. As soon as an item is declared surplus, county government staff can simply upload a digital photo of the item, write up a brief description of it, post both a picture and the description on GovDeals.com and wait for the bidding to end. To alleviate concern about the use of technology for online auctions, GovDeals will even train county government employees on how to use the service. Trainers will explain the entire process from taking digital photos to monitoring bids.

Advantages to Using GovDeals

- Only government entities may sell on GovDeals
- Governments are only charged for items sold
- **Anyone** may buy items listed
- Benefits governments large and small
- Over 150,000 users registered in the nation and abroad
- Allows counties to transcend local and regional markets
- Reduce or eliminate storage, transportation and insurance costs
- Bidders can inspect online saving them time and money
- Easy to learn and use
- Items can be sold immediately thereby avoiding depreciation
- Designed for governments
 - o Secure and redundant system with audit trail
 - o Extensive record retention and reporting

For more information please contact: Taylor Wilkins, GovDeals Sales Representative (251) 751-9357 or twilkins@govdeals.com



“Preferred Provider of Payroll Processing for the Association County Commissioners of Georgia”

Processing payroll can be a time consuming and tedious task. If not done properly, it can result in employee dissatisfaction and costly fines and penalties. As counties continue to do more with less, outsourcing payroll processing is one way to free-up staff to work on other critical issues while ensuring accurate and efficient processing of payroll. Capable Financial Solutions understands the nuisances of local government operations, including public safety payroll and through the ACCG preferred partners program is offering a discount rate to counties. For more information, contact: Sabrina Cape at 877.722.4916 or cape@capablecpa.com



“Preferred Provider of Electronic Information, Data, and Contract Management for the Association County Commissioners of Georgia”

Leveraging technology can be a challenge, but things don't have to get worse before getting better. FivePoint Solutions is a technology company that understands local governments and the challenges they face in exchanging data amongst departments and agencies. FivePoint Solutions has successfully established Judicial Data Exchange programs that: result in more informed arrests, efficient prosecutions, and expedient trials. They have developed tools to manage the growing volume of critical records that local governments are required to keep, maintain, and share. For more information about how FivePoint Solutions can help your county, contact: Cicero “Ro” Lucas at 803.951.2094 or rlucas@myfivepoint.com